

The
CLARK KENT
Group

Friday, May 19, 2017

To: RD Training Systems

Dear Rick,

I wanted to let you know that I was very impressed with your training summit. Being a KW agent in a great office (Rookie of the Year) I am accustomed to a lot of excellent training.

Prior to working at KW, I trained at First Team and even did a Tom Ferry summit. I thought your teams' presentation was uniquely focused on results and not selling the agents on why you were the greatest, or trying to up-sell us on something else. That gets old. I liked that your presenters / agents were not just from one company or background, even a handful of KW guys. I like hearing from successful agents. Your agent / trainers were excellent and even entertaining.

I received a detailed system as promised with practical and immediately implementable programs that I have been putting into action.

Thank you.

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2016 - Keller Williams "Regional Rookie of the Year" - "Irvine Rookie of the Year" - "Annual Capper"
A referral is the greatest form of a compliment I could receive. Thank you.