

4/26/17

Dear Rick,

I woke up this morning invigorated and energized, my mind racing with plans and ideas. The last two days at your conference have jumpstarted my brain and infused me with fresh, new and inspired ways to approach my business.

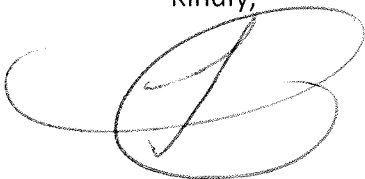
By nature, I am a hard worker. I don't shy away from challenges and I have a healthy competitive spirit. I don't need "coaching" advice on how to be productive and my career in real estate thus far has been successful and prosperous.

What was truly unique about your program is that it provides the participant with proven, comprehensive tools and templates that one can directly implement and incorporate into their own business strategy. The speakers at the event, who are all among the elite, top producers in our profession, generously offer up their vetted strategies and business systems ~ systems that they personally use every day and are the **very** systems that have provided them with their enormous success. Each speaker has his/her own particular style, which is fun to watch. As a group, they are a powerhouse of knowledge, experience and business savvy. And the most remarkable thing is that ALL of this incredible information is hand delivered to us to use at our discretion. We are literally being handed the keys to the kingdom. Insane!

Thank you does not begin to express my gratitude to you and your team for providing me with such a gift.

Looking forward to keeping in touch and showing you how my business will now skyrocket because of you.

Kindly,

A handwritten signature in black ink, appearing to be 'Tory Herald', written in a cursive style with a large, looping flourish.

Tory Herald
Sotheby's International Realty