



CHRISTIE'S
INTERNATIONAL REAL ESTATE

LONG & FOSTER® REAL ESTATE, INC.
PROSPERITY HOME MORTGAGE, LLC
LONG & FOSTER® SETTLEMENT SERVICES
LONG & FOSTER® INSURANCE
LONG & FOSTER® PROPERTY MANAGEMENT

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August 30, 2017

Rick,

Thanks to you and to your outstanding team for putting on a fantastic regional executive conference last week, in Virginia. I'm certain that the experience will prove to be a 'game-changer' for me and my team.

As I mentioned to a colleague, I felt that I learned enough in just the first 30 minutes to pay for the entire program!

Like many real estate professionals, I've participated in more than a few of the 'referral programs' and 'lead generating' systems out there, and I found The Edge to be a completely different, refreshing approach to growing my business. I've already begun to put some of the ideas and tools into use, and I'm excited to see the results.

I look forward to sharing lots of success stories with you in the days to come!

All the best,

A handwritten signature in blue ink that reads "Steve".

Steve Lenet

— Worldwide Connections —

LUXURY
PORTFOLIO
INTERNATIONAL

WHO'S WHO IN
LUXURY
REAL ESTATE

LEADING
REAL ESTATE
COMPANIES
OF THE WORLD

