



Richard J Kurtz

RD Traing Systems LLC

Dear Richard,

December 18,2017

I want you to know how much I enjoyed my two days at The Edge 2.0 Conference. I am 70 years old, (almost). I have been in real estate for 30 years. What I was exposed to was the most comprehensive, nuts and bolts, start to finish business building experience I have had in my entire career. I have not seen anything that compares to "The Edge". I observed ways to plug the holes in my marketing efforts and start new ones that run on auto-pilot. I am so excited to get back home and implement a few of the things I learned. I feel blessed to have been involved. If someone with my experience can benefit, I can only imagine the effect his training will have on the new Realtors who are just starting out. I am jealous. Thank you for entering my life. It will never be the same. I know I can triple my income. I wish you all the best.

Very truly yours,

A handwritten signature in blue ink that reads 'Frosty'.

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