



December 13, 2017

Dear Rand & RD Training Systems,

It was a pleasure to sit through your presentation.

I've been a Realtor in Pocatello, Idaho for 40 years and started with Mike Ferry coming to little Pocatello, Idaho. First American Title had a contact with Mike, I was from Costa Mesa and Mike's office was in Newport Beach. I really listened to everything he had to say. You took the Ferry selling thoughts of 1979 and put that selling technique on steroids.

Enjoyed all you had to say!

WIN THE DAY!

Gary Seymour
Pocatello's 1987 & 2010
Realtor of The Year
208-221-4664

ERA The Brokerage
158 S. Main Street
Pocatello, ID 83204
Phone: (208) 221-4664